

Contact: Catherine Franklin, Head of Human Resources
Telephone: 01782 565555
Email: catherine.franklin@eurostarglobal.co.uk
Release: FOR IMMEDIATE RELEASE
Date: 27 September 2019



Talking Excellence

Lease Telecom Appoints Eurostar Global Electronics as Official Partner in the UK.

Lease Telecom, one of the industry's premier leasing solution specialists for mobile devices has today appointed Eurostar Global Electronics as an official partner in the UK.

Lease Telecom was founded in 2014 and was one of the first companies to introduce a leasing solution for the mobile industry in the UK.

Eurostar Global Managing Director Peter Carnall commented:

"2019 continues, to be another record year for Eurostar. Investment throughout 2018 in both the management team and core services has seen Eurostar build a solid presence with a loyal customer base across the UK. We are focused on building partnerships of value and delivering more to channel for the brands that choose to work with us and we welcome the addition of Lease Telecom to the Eurostar offering.

Steve Hankey, Head of Commercial and Vendor Management at Eurostar Global added, "As we continue to evolve our commercial offering to our loyal customers, we quickly identified the need to be able to work with a partner to allow us to offer a leasing solution. After speaking to several industry partners the feedback we received very quickly led us to the partnership with Lease Telecom.

Lease Telecom Co-Founder Simon Fabb said:

"We are delighted to be supporting the team at Eurostar Global and look forward to adding value to their already compelling market offering. This winning combination will give mobile resellers access to expertise and commercials not available anywhere else on the market. In partnership with Eurostar Global, we look forward to helping resellers close more business through better supply, better rates and better service."

Leasing solutions in partnership with Lease telecom will be available from Eurostar global in October 2019.

ENDS

For all media information, photo-opportunities and images, please contact:

Name: Catherine Franklin
Department: Human Resources
Telephone: 01782 568344

Notes to editors:

- Eurostar Global is a growing SME which promotes, distributes and supports leading manufacturer brands of wireless consumer electronics and accessories in the UK and across the globe.
- Established in 2007 and based in Newcastle-under-Lyme in Staffordshire, the company currently employs over 60 full-time staff and achieved a turnover of £103m in 2019/20.
- The company values of common sense, fairness, trust, transparency, confidentiality, honesty and integrity form the ethics on which all business partnerships are built, with the aim of establishing Eurostar Global as the leading UK and international distributor and online retailer for branded wireless devices.